

who was on a team that turned \$100,000 of virtual investments into more than \$171,640.60 in 14 weeks last year, taking first place in the national 2011 Securities Industry and Financial Markets Association (SIFMA) Foundation Stock Market Game.

The annual SIFMA competition lets students use the Internet and other research and news updates during a 14-week period to decide on their investments. “I’ve actually invested before, and my personal strategy is to buy and hold [the stocks I purchase],” Kochar says. “But the nature of the competition meant that we probably wouldn’t have achieved winning results without taking on a lot of risk.”

Kochar says the team “looked at a lot of things, including getting the greatest ROI in a short period of time.” Among other sources, they used *Barron’s* (financial magazine), Bloomberg (business and financial news) and analysts’ opinions to make their investment decisions. “At school, we’d sit at the computer during lunch to check our picks, and then we’d run right home after school to check closing prices.”

Before making their initial investments or switching to other stocks, the team considered issues like past performance, and technical factors like price-to-earnings ratios (a measure of the price paid for a share of stock relative to the annual net income or profit earned by the firm per share) and other ratios that can be used to compare companies’ stock prices for value.

Beware of Inflation

For cautious investors, putting their money into short-term notes guaranteed by the U.S., is considered to be just about risk-free, says McLennon. The tradeoff, of course, is a lower return. “Three-month treasury bills, for example, currently pay an annualized yield of about 8¢ to 10¢ on every \$100 of face value. So people should consider both the risk-free return, and the premium, or rate they’re getting for taking on risk.”

Return can’t be considered as a stand-alone concept, he adds. Inflation, or the rise in general prices, can reduce the real rate of return. Inflation is a rise in prices in a given area over a period of time. For example, soda that costs \$1.50 today in the U.S. was at one time priced at 5¢. This is an important consideration in investing. “If your return on investment doesn’t at least keep pace with inflation, you’re actually losing money,” McLennon notes. “So the real rate of return is the unadjusted ROI, less the rate of inflation.” For example, an investment that has a nominal, or unadjusted ROI of 4% during a time when inflation is 5%, would actually suffer a 1% loss.

“I was fairly familiar with risk-reward concepts [because] I’ve been tracking stocks since I was young,” says Brad Stimple, 18, a senior on the first-place Neuqua Valley High School stock market team. “It was a real roller-coaster ride. We started off poorly, with a 20% portfolio loss at one point. But we polished our strategy and, in the end, it worked out. Some of the lessons we learned in the stock market competition can also be applied to our personal lives. In both, you have to find your own balance of risks and rewards. It’s something to think about.”

Want to comment on this story? Answer one or more of these questions to start the conversation:

What is a quantifiable risk?

What is a key factor that can threaten your rate of return?

Have you ever invested in stocks or other types of investments? If so, what was your experience?

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